

**Nor Cal Educational Conference**  
**Friday, July 13, 2007**

**Registration 11:00 a.m.**

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**Session I 1:00 p.m. - 2:15 p.m.**

**Michael Belote, Esq. - Legislative Advocate to CEA**  
**Legislation Update**

**2:15 pm - 2:30 pm EXPOSITION**

**Session II 2:30 p.m. - 3:30 p.m.**

**Pat Laffin - Short Sales**

**3:30 pm - 3:45 pm EXPOSITION**

**Session III 3:45 p.m. - 5:00 p.m.**

**Karen White - Reverse Mortgages**

**5:00 pm - 6:00 pm EXPOSITION**  
**COCKTAIL PARTY**



**Buffet Dinner 6:00 p.m. - 7:30 p.m.**



**Jan H. Hargrave - Body Language**

**Nor Cal Educational Conference  
Saturday, July 14, 2007**

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**8:00 a.m. - 9:00 a.m.**

**Session I - A Customer Harassment  
Session I - B Exchanges**

**9:00 am - 9:15 am**

**EXPOSITION**

**9:15 a.m. - 10:15 a.m.**

**Session II - A Claims Awareness  
Session II - B Commercial Escrows  
Session II - C Stay Legal in H.U.D.**

**10:15 am - 10:30**

**EXPOSITION**

**10:30 a.m. - 11:45 a.m.**

**Session III - A Marketing From Behind The Desk  
Session III - B All Inclusive Deeds of Trust & Subject To . . .  
Session III - C Managing Escrow Risk in an Changing Market**

**11:45 am - 12:00 am**

**EXPOSITION**

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**12:00 Noon LUNCH CEA President - Fran Butler**

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**1:30 p.m. - 3:15 p.m.**

**Session IV- A Interpreting Lender Instructions  
  
Session IV - B Title Issues Panel**

**3:15 am - 3:30 am**

**EXPOSITION**

**3:30 p.m. - 5:00 p.m.**

**Session V Michael Haas - Potpourri of Tax Topics**